

**MARYSVILLE FIRE DISTRICT
RESOLUTION 2004-2**

“A Resolution waiving the competitive bidding requirements and establishing sole source supplier for the purchase of mobile, portable, and base station radio equipment and pagers ”

WHEREAS, the Snohomish County Emergency Radio System (SERS) has elected to purchase and build a regional 800Mhz trunked radio system; and

WHEREAS, these systems use proprietary technology and customers must select one technology and can only use mobile, portable, and base station radios and pagers using that one technology; and

WHEREAS, the SERS governing board determined that because of the interoperable capabilities with other systems within our region, that Motorola was the only acceptable provider; and

WHEREAS, the SERS governing board developed a sole source contract with Motorola and negotiate the best terms possible for such contract; and

WHEREAS, the Marysville Fire District desires to upgrade its radio capabilities and participate in the countywide 800Mhz trunked radio system; and

WHEREAS, the Marysville Fire District must purchase portable, mobile and base station radios and pagers that are compatible with the SERS radio system; and

WHEREAS, RCW 39.04.280 provides uniform exemptions to the competitive bidding requirements for purchases that are clearly and legitimately limited to a single source of supply,

NOW, THEREFORE BE IT RESOLVED BY THE BOARD OF DIRECTORS OF MARYSVILLE FIRE DISTRICT:

That Marysville Fire District waives the competitive bidding requirements and declares that Motorola is the sole source provider of mobile, portable and base station radio equipment and pagers.

ADOPTED at the regular meeting of the Board of Directors of Marysville Fire District this 17th day of November 2004, by majority vote of the members.

Chairperson

Boardmember

Boardmember

Boardmember

Boardmember

Boardmember

Boardmember

Boardmember

ATTEST:

District Secretary

Subject: Sole Source Declaration for Motorola 800 MHz Radios.	For agenda of: 11/17/2004			
	Type of Business	<input checked="" type="checkbox"/> New	<input type="checkbox"/> Curr ent	<input type="checkbox"/> Consent
Exhibits: Correspondence from Snohomish County Emergency Radio System (SERS) Program Director	Division Head(s)	Initials		Remarks
	C Originator: Darryl Neuhoff			
	L			
	E Administrative Assistant(s):			
	A Operations:			
	R Training:			
	A Prevention:			
	N Support Services:			
	C Maintenance:			
	E District Attorney:			
S Fire Chief:				
Expenditure Required: N/A	Account No. n/a			
Amount Budgeted: N/A				

Summary Statement:

Snohomish County emergency service providers (both law enforcement and fire) have previously been presented with an opportunity to participate in the SERS 800 MHz Trunked Radio Network. Marysville Fire District has subsequently elected to join with most, if not all, Snohomish County emergency service providers, in utilizing this equipment.

Being a proprietary system, only one manufacturers' equipment will be suitable for use with the SERS Network. As such, SERS has established a contractually agreed-to pricing structure and commitment from the system supplier for enough radios to outfit all participating agencies. All agencies wishing to employ the 800 MHz Trunked Radio System as operated by SERS, are required to purchase radios through this contract.

The anticipated costs involved for Marysville Fire District with this venture is expected to meet or exceed \$10,000.00. Washington State Law requires fire districts, when acquiring equipment meeting or exceeding \$10,000.00, to make purchases through the utilization of a previously established "Vendor List", or establishing a "Sealed Bid" process, or directly from a single vendor as a result of a Board adopted Resolution declaring a "Sole Source". Sole Source declarations should define why the equipment selected is the only equipment the agency is considering as meeting the needs of the district, and why the vendor selected is the only vendor the agency is considering as meeting the needs of the district.

In order to ensure proper compliance with State law, Marysville Fire District should consider adoption of a resolution declaring the system vendor (Motorola) as a “Sole Source” supplier, and the vendors merchandise, as established in the SERS agreement, as “Sole Source” equipment.

Recommended Action:

Adoption of Resolution 2004-2 Declaring sole source supplier for radios.



1121 SE Everett Mall WA, Suite 210 Everett, Washington 98208
(425) 407-3949 (425) 407-3967 FAX

April 1, 2003

To Whom it May Concern,

The Snohomish County Emergency Radios System (SERS) has elected to purchase, as a part of the radio system we are building, a Motorola 800 MHz trunked radio infrastructure. As a part of the contract to purchase this infrastructure, SERS has elected to contract for the purchase of compatible mobile, portable and base station radios. This is effectively a sole source purchase since all brands of radio systems which use this type of technology are essentially proprietary systems with vendor-specific technologies. As a result, agencies participating in the SERS system will be required to purchase radios from Motorola, using our established contract, and the discount levels offered by the contract. I have provided some additional background which may explain more of the details of how and why we are solely using the Motorola product.

The SERS governing board (actually its precursor organizations, the Interlocal-Management-Funding Committee), comprised of representatives from the ten jurisdictions which came together to found SERS (Brier, Marysville, Woodway, Everett, Mukilteo, Mill Creek, Snohomish County, Mountlake Terrace, Lynnwood, and Edmonds) elected to build a regional 800 Mhz trunked radio system. These systems are supplied domestically by one of three manufacturers. Each manufacturer builds a system that uses proprietary technology and the customer must select one technology and can only use mobile, portable, and base station radios using that one technology.

This group looked at the installed base of similar systems in our region and recognized that Motorola offered the most compatibility with the installed systems. Major regional users (which have an impact on public safety operations in Snohomish County) include all police, fire and EMS users in King County, Boeing and the Washington State Department of Corrections. There was essentially zero presence in and around Snohomish County for the other two vendors. If police and fire agencies needed compatible communications, Motorola was the only acceptable provider. Additionally, Snohomish County PUD uses a similar Motorola technology and the SERS system was originally planned to interface at the infrastructure level with the PUD radio system. Finally, the City of Tacoma (and likely Pierce County) are currently installing a Motorola 800 MHz trunked radio system. This system is also fully compatible with the Snohomish County system being installed. In an effort to provide some imprint of review of a like sole source purchase, the Snohomish County Council approved moving forward with a sole source purchase.

A decision was made to develop a sole source contract with Motorola and to negotiate the best terms possible for such a contract. Attorneys from the City of Everett, Snohomish County and SERS all were involved in a series of extensive negotiations that lasted the better part of a month. A sole source contract was developed by SERS staff, Motorola, the attorneys previously mentioned and approved by the SERS board in September of 1999. This contract specified that SERS and its participating agencies would receive the best available pricing for similar systems and radios and that prices for these items would be frozen at 1999 price levels. We receive a substantial discount then off of the 1999 'list price' and are required to source all our agency radio needs through the contract between SERS and Motorola.

We are finally at a point in time where the first half of the SERS system is nearing completion and agencies are ready to actually place orders. If you have additional questions concerning the history described here or require a copy of the core of the SERS-Motorola contract, please advise our offices at 425-407-3949. There are many, many technical showings that are a part of the contract so we normally will only provide the specific terms and conditions and key attachments required for purchasing use.

Sincerely,

Spencer L. Bahner
SERS Manager